

# HAMPSHIRE COUNTY GROUP INSURANCE TRUST

- Self Insured Joint Purchase Trust
- The Trust is the Insurance Company and assumes all risks and liabilities
- 69 Municipal Groups in Hampshire, Franklin, Hampden, and Worcester Counties
- 2<sup>nd</sup> largest Joint Purchase Trust in the State
- Over 11,000 lives covered
- We partner with BCBS-MA to adjudicate our claims
- Trust has a 9 member Executive Committee and all 69 Units have a voting share in its Insurance Advisory Committee
- Both the Executive Committee and the Insurance Advisory Committee is responsible for benefits and premium changes year over year
- Products are HMO, PPO, Medex 2 w/PDP
- Annual Premium is in excess of \$70 million
- Located in Northampton

	<u>2000-</u>	<u>2001-</u>	<u>%</u>	<u>%INC</u>	<u>2003-2004</u>	<u>% INC</u>	<u>2004-2005</u>	<u>% INC</u>	
MEDEX	2000-2001 \$5.36	2001-2002 18.04	11.6%	\$257.98 18.3%	\$294.10	14.0%	\$308.81	5.0%	
MNG BLUE SR.	\$186.19	\$203.71	9.4%	\$225.29	10.6%	\$261.34	16.0%	\$286.70	9.7%
MHPINOIV	\$321.81	\$411.92	28.0%	\$486.07	18.0%	\$522.27	7.4%		
MHPFAMILY	\$800.14	\$1,024.18	28.0%	\$1,208.53	18.0%	\$1,317.13	9.0%		
HMOINOIV	\$186.55	\$199.98	7.2%	\$248.00	24.0%	\$284.20	14.6%	\$298.41	20.3%
HMO EMP +I	\$395.52	\$427.16	8.0%	\$556.00	30.2%	\$628.40	13.0%	\$695.00	25.0%
HMO FAMILY	\$531.99	\$574.55	8.0%	\$718.00	25.0%	\$826.60	15.1%	\$861.60	20.0%
PPO INDIV	\$210.98	\$234.89	11.3%	\$262.94	12.0%	\$302.80	15.1%	\$329.18	21.9%
MEDEXMIL	\$578.78	\$634.005	9.5%	\$663.00	16.2%	\$363.00	0.0%	\$363.00	15.0%
MNGBLUES R.	\$316.54	\$325.10	2.7%	\$368.73	13.3%	\$391.85	6.3%	\$401.25	2.6%
HMOINOJV	\$362.30	\$389.48	7.5%	\$418.70	7.5%	\$449.28	7.3%	\$482.48	7.4%
HMOEMP+I	\$843.78	\$907.06	7.5%	\$975.10	7.5%	\$1,046.28	7.3%	\$1,123.58	7.4%
HMO FAMILY	\$1,046.06	\$1,104.52	7.5%	\$1,208.86	7.5%	\$1,297.12	7.3%	\$1,393.04	7.4%
PPOINDJV	\$423.84	\$459.88	8.5%	\$499.88	8.7%	\$542.38	8.5%	\$564.06	4.0%
PPOFAMILY	\$1,160.90	\$1,259.58	8.5%	\$1,369.16	8.7%	\$1,485.54	8.5%	\$1,545.00	4.0%
	2011	2012	% INC	2013	% INC	2014	% INC	2015	% INC
MEOEX	\$363.00	\$357.00	-1.7%	\$357.00	0.0%	\$357.00	0.0%	\$294.00	-17.6%
MNGBLUES R.	\$337.97	\$337.97	0.0%	No longer offering this plan				\$314.00	-8.3%
HMOINOIV	\$510.96	\$510.96	0.0%	\$510.96	0.0%	\$510.96	0.0%	\$518.62	1.5%
HMOEMP+I	\$1,189.88	\$1,189.88	0.0%	\$1,189.88	0.0%	\$1,189.88	0.0%	\$1,207.74	1.5%
HMO FAMILY	\$1,475.24	\$1,475.24	0.0%	\$1,475.24	0.0%	\$1,475.24	0.0%	\$1,497.38	1.5%
PPOINDIV	\$580.98	\$580.98	0.0%	\$580.98	0.0%	\$580.98	0.0%	\$592.60	2.0%
PPOFAMILY	\$1,540.26	\$1,540.26	0.0%	\$1,540.26	0.0%	\$1,540.26	0.0%	\$1,623.20	5.4%
MNG BLUE SR.	\$186.19	\$203.71	9.4%	\$225.29	10.6%	\$261.34	16.0%	\$286.70	9.7%
	2017-2018	% INC	2018-2019	% INC					
HMOINDIV	\$604.84	9.4%	\$633.26	4.7%					
HMOEMP +I	\$1,408.50	9.4%	\$1,474.70	4.7%					
HMO FAMILY	\$1,746.28	9.4%	\$1,817.88	4.1%					
PPO INDIV	\$706.52	10.8%	\$729.84	3.3%					
PPO FAMIL Y	\$1,935.20	10.8%	\$1,993.26	3.0%					

# Hampshire County Group Insurance Trust

## Statement Of Net Assets

	2015	As of 6/30/16	Unaudited As of 6/30/2017	Unaudited As of 6/30/2018
<b>Assets</b>				
Current				
Cash and short term investments			5,070,952	6,888,237
Investments			18,549,607	19,896,535
Member accounts receivable			3,608,950	3,701,498
Due From Other Funds	-			
<b>Total Assets</b>		\$ 28,069,531	\$ 27,229,509	\$ 30,486,270
<b>Liabilities</b>				
Current				
Medicare Part D Premium Payable		266,834	359,422	398,611
ACA Transitional Reinsurance or PCORI Payable			23,811	25,981
Claims Settlement Payable/Receivable		1,346,079	12,426	(81,289)
Member Deposits	<u>3,235,604</u>		<u>3,463,882</u>	<u>3,707,820</u>
Accrued claims payable (IBNR)	3,700,000		4,381,594	4,400,000
				<u>4,127,982</u>
<b>Total Current Liabilities</b>	\$ 8,281,683		\$ 8,124,736.00	\$ 8,409,764.00
Noncurrent Liabilities				
Accrued Compensated absences		34,937	31,318	31,318
Net OPEB Obligation		98,922	85,716	76,282
<b>Total Noncurrent Liabilities</b>	\$ 133,859		\$ 117,034	\$ 107,600
<b>Total Liabilities</b>	\$ 8,415,542		\$ 8,241,770	\$ 8,517,364
<b>Net Assets</b>				
Unrestricted	\$ 25,227,889		\$ 19,827,761	\$ 18,712,145
<b>Total Net Assets</b>	\$ 25,227,889		\$ 19,827,761	\$ 18,712,145

\*\* Estimated data

HAMPSHIRE COUNCIL OF GOVERNMENTS  
 PROPRIETARY FUND STATEMENT  
 OF NET POSITION JUNE 30, 2017

	Enterprise Fund
	Hampshire County Group Insurance <u>Trust</u>
<b>ASSETS</b>	
Current:	
Cash and short-term investments	\$
Investments	5,199,247
Member accounts receivable	<u>18,518,507</u>
Total current assets	<u><del>27,928,950</del></u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Related to pensions	<u>100,077</u>
<b>TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES</b>	<u>27,426,781</u>
<b>LIABILITIES</b>	
Current:	
Warrants payable	31,453
Due to other funds	31,184
Member deposits	3,707,820
Accrued claims payable (IBNR)	<u>4,236,421</u>
Total current liabilities	8,006,878
Noncurrent:	
Accrued compensated absences	22,781
Net OPEB obligation	135,616
Net pension liability	<u>750,718</u>
Total noncurrent liabilities	909,115
<b>DEFERRED INFLOWS OF RESOURCES</b>	
Related to pensions	<u>95,342</u>
<b>TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES</b>	9,011,335
<b>NET POSITION</b>	
Unrestricted	<u>18,415,446</u>
<b>TOTAL NET POSITION</b>	<u>\$ 18,415,446</u>

The accompanying notes are an integral part of these financial statements.

HAMPSHIRE COUNTY GROUP INSURANCE TRUST HEALTH INSURANCE PLAN  
CHANGES EFFECTIVE JULY 1, 2018

SERVICE	CURRENT CO-PAY	EFFECTIVE JULY 1	NOTATIONS
OFFICE VISIT- NETWORK BLUE	\$15	\$20	
OFFICE VISIT- BLUE CARE ELECT	\$20	\$20	
NTWKBLUE OFFICE VISIT- SPECIALIST	\$15	\$40	Therapy visits ( i.e physical, occupational, speech) \$20
BLUE CARE ELECT OFFICE VISIT- SPECIALIT	\$20	\$40	Therapy visits ( i.e physical, occupational, speech) \$20
EMERGENCY ROOM VISIT	\$75	\$100	This fee is waived if you are admitted ( see inpatient co pay)
INPATIENT ADMISSION	\$0	\$500	
SURGICAL DAY CARE	\$0	\$250	
IMAGING TEST (i.e. MRI, CT, PET )	\$0	\$100	
TIER BASED PRESCRIPTION DRUGS-RETAIL	\$10/25/45	PAY 1ST \$100 OF COST (SINGLE) OR \$200 (+I/FAMILY) then \$10/\$30/\$65	\$100/\$200 deductible is once per plan year
TIER BASED PRESCRIPTION DRUGS- BY MAIL	\$20/\$50/\$90	\$25/\$75/\$165	\$100/\$200 deductible does not apply with mail orders

Physical, Occupational, Speech Therapy covered at the office visit of \$20 cop- ay

## **PROPOSED BENEFIT CHANGES**

- Voted and approved by the Executive Committee and Insurance Advisory Committee of the Trust in 2017
  - Implementation of the benefit changes postponed/delayed 4/18
  - Benefit changes are modest
  - Will be the first benefit change since 2000 (a \$5 co-pay increase was the last change)
  - Actuarial staff at BCBS has indicated that approximately 80% of subscribers would **save** under this plan due to premium savings generated from the benefit changes
  - Benefits would still be better than the GIC and other local municipal plans and still one of the least expensive plans
  - No additional benefit changes would be implemented for at least a three- year period
  - Long term approach to keeping the Trust viable with modest benefit changes and modest premium increases
  - Long term approach is to **NOT** be like many other joint purchase Trust's who have experienced significant financial shortfall's that have resulted in significant benefit changes and premium increases
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GATEWAY REGIONAL SCHOOL DISTRICT HEALTH  
INSURANCE PLAN COUNTS AS OF 10/22/2018

Active-Network Blue New England (HMO)=119

Active-Blue Care Elect (PPO)=14

Retired- Network Blue New England (HMO)=10

Retired- Blue Care Elect (PPO)=11

**Retired- Medex former employees=98**

Spouse of Retired-Medex=53

Medex 2 (LOW-1)=3

**Grand Total=308**

